



# The Circuit

AFFILIATE OF: APS & COPO

*The Official Journal of the International Society of Worldwide Stamp Collectors*

## ROSTER ADDITIONS

- #413 William D. Radford..... 10/25/89 No Both  
5144 I-AH-Maytah Rd.  
Oshkosh, WI 54901
- #414 Solomon Studnitzer..... 11/06/89 Yes Used  
100-02 Dreiser Loop  
Bronx, NY 10475
- #415 Russell G. Ryle..... 11/16/89 Yes Used  
P.O. Box 2466  
Bloomington, Ind. 47401
- #416 Karl F. Steinberg..... 11/25/89 Yes Both  
P.O. Box 12017, A Beckett St.  
Melbourne 3000, Victoria, Australia
- #417 Allen F. Soule..... 11/25/89 Yes Both  
736 Chomley St.  
Windsor 3181, Victoria, Australia
- #418 Wolford K. Dow..... 11/25/89 Yes Both  
3337 Cesery Blvd.  
Jacksonville, FL 32211
- #419 Susan Myhra..... 11-27-89  
P.O. Box 505  
Huntington Beach, Calif. 92648
- #420 John W. Hoard..... 11/28/89 Yes Both  
3204 17th St. N.E.  
Washington, DC 20018
- #421 Joe Palko..... 12/11/89 Yes Both  
779 Trottingham Drive  
Schenectady, NY 12309
- #422 Charles B. Leavenworth..... 12/11/89 Yes Both  
9025 E. Calle Playa  
Tucson, AZ 85715
- #423 Elvin Henson..... 12/22/89 Yes Both  
2050 Sweet Briar Lane  
Jacksonville, FL 32217
- #424 James E. Lyman..... 12/27/89 Yes Both  
152 Oak Knoll Circle  
Millersville, PA 17551

(Look for address corrections in Secy.-Treasurer. Herb Holland's report.)

## CLERKS REJECT RECENT STAMPS

Some recent U.S. postal issues have been rejected by postal clerks as "pictures of stamps." Some clerks failed to recognize imperforate souvenir sheets, or stamps cut from them, as valid postage stamps. Also rejected by some was the self-stick Eagle stamp.

Not only were the stamps canceled or defaced, but they were also returned to the sender with postage due.

This wouldn't happen if the USPS refrained from creating postal novelties meant to be sold to collectors, hoping they would never be used for postage. That's not the proper way to end the postal deficit.

## British commemorate Penny Black with set of five definitive stamps

This sounds like a philatelic first—at least, it sounds rather odd: The British Post Office issued on Jan. 10 a set of five definitive stamps to commemorate the origin of penny postage 150 years ago. The stamps look exactly like the Machin head definitives already in use except that a bust of Queen Victoria is placed behind that of Queen Elizabeth II.

The Penny Black was issued in May, 1840, but the commemorative-definitives came out well before the anniversary date and will remain on sale throughout the year.

The denominations are 15p bright blue (second-class rate), 20p black (first-class rate), 29p purple, 34p slate and 37p red. They are printed by Harrison and Sons, Ltd.

Prior to 1840, the high cost of postage was usually paid by the recipient, based on distance and number of pages. The Penny Black and its two-penny blue companion were issued in 1840 and are credited with revolutioniz-

ing the social structure of England and the rest of the world, making it possible for anyone to mail and receive letters.

Today, the postal service founded by Sir Rowland Hill handles more mail in a week than in all of 1840, delivering some 54 million pieces of mail to the nation's 24 million addresses.

The Penny Black is often thought to be rare and expensive but it is neither. Like the U.S. Zeppelin airmails, they have become status symbols among collectors and the story behind the stamp makes it popular and sought after. Excellent copies can be had for less than \$100, and plenty are available.

## NEW EDITOR NAMED

Big news of the month: *The Circuit* has a new editor, effective with the next issue. Rita Kallal (#26), the first to hold the job, has agreed to take it on again. She had continued to handle the printing and mailing but her duties in the family-owned print shop didn't allow time for putting it together. That situation has changed, fortunately for ISWSC members.

James Burt (#189), who accepted the editorship for about a year simply to prevent the demise of the newsletter, has enjoyed doing it but really didn't have the time to spare from his monthly publication, *Mid-South Golfer*, and had been neglecting his stamp customers. The change should make everybody happy.

Send copy, advertising and address changes to:

Rita Kallal (#26)  
611 Northwood Drive  
West Monroe, LA 71291

## 2 PRINTERS PRODUCE 1990 LOVE STAMP

The 1990 Love stamp was released Jan. 18 in Romance, Ark., a little over a year after the design was unveiled. The stamp will be a little larger than a definitive, a little smaller than a commemorative.

The sheet version was produced by the U.S. Bank Note Co., the first stamp produced by that company since it purchased American Bank Note Co. last year. The booklet stamps are produced by the Bureau of Engraving and Printing.

Having two printers produce the stamps is resulting in two distinct varieties.

## Member shares pen pal's poem

Sue Hoover (#109) of East Wenatchee, Wash., each year in lieu of Christmas cards sends a one-page newsletter in which she comments on family activities, the economy, the ecology, and anything else that seems interesting, appropriate and timely. With her latest she included a poem sent to her by a "good pen pal stamp-trading friend" in South Africa. Whoever wrote it evidently has had good experiences in such relationships:

It's rather wonderful, I think,  
When friends are made by pen and ink,  
A piece of paper blue or white  
And someone decides that he will write  
To someone he has never seen  
Who lives where he has never been.

A pen becomes a magic wand,  
Two strangers begin to correspond.  
Not strangers long, but soon good friends,  
Just note how their last letter ends,  
How pleasant their exchange of views,  
Their comments on important news.

Two friends quite far apart  
Can gladden each other's heart,  
Can nourish, too, each other's mind  
With goodly thoughts in letters kind.  
It's truly wonderful, I think,  
When friends are made by pen and ink.

## SECRETARY-TREASURER'S REPORT

While this is being written on 28 Dec. 1989, by the time you read it we will be well into the new decade of the 90s. I hope you all had a very blessed Christmas and that your new year has started off well.

There certainly has been lots of world news lately and, of course, it all has philatelic repercussions. How many of us are used to turning our noses up at "iron curtain" stamps? Now what? How about special covers from Berlin the day the wall opened, or from Panama the day of Noriega's downfall? What will the new stamps from these countries be like? Any Romanian specialists out there? Yes, exciting times.

### But there's still the routine. We have address changes for:

Nielsen (#29) to 5455 Sierra Dr., Apt. 1007, Dallas, TX 75231  
Zarub (#329) to Sunset Hammock #8D, 94220 Overseas Highway, Tavernier, FL 33070  
Stalling (#338) to Y70 Rt. 4, Lake Lotowana, MO 64063  
Stromberg (#378) to 10335J Malcolm Circle, Cockeysville, MD 21030  
Consenheim (#260) to P.O. Box 3188, Station D, Ontario, Canada M2R 3G6

The resignation, due to ill health, of Ron Rummel (#9), one of our hardest-working charter members, is announced with regret.

Seven of our number have failed to renew and are therefore dropped from the rolls: Thomas (#101), Ross (#103), Wilson (#107), Bejma (#108), Mazzano (#249), Bourlier (#320), and

Williams (#323). We have 12 new members and those roster additions will be found elsewhere in this issue. 79% of our members are on the October dues cycle. Thank you for your cooperation.

The following donations are acknowledged with thanks:

Bosler (#133) \$2.00  
Douglass (#295) \$20.00

Also, thanks to those who sent donations in to Dave with their ballots.

Manuel Domingo (#375) has made what I think is an excellent suggestion: He says by using a series of code letters after the members' names and addresses in the roster a lot more information could be provided. This would facilitate finding other members who have interests or skills that would intrigue you.

I hope to put this suggestion into effect in 1990. To do so I will have to work out the codes and go through the records and code each member. This will be no small task. If any of you have suggestions on this process I am certainly open to them. I hope to hear from a lot of you on this.

As of this writing our treasury balance is about \$2,000. However, we still owe for the last issue of *The Circuit* and the roster. Nonetheless you can see we are in pretty good shape in this regard. A complete financial statement will appear in the next issue. Thanks to all of you for your help!

—Herbert Holland (#31)

## VICE PRESIDENT'S REPORT

Although only a few members attended the ISWSC meeting at VAPEX '89 in Virginia Beach, Va., the society received some good publicity through participation in the exhibition's youth program. Many young, smiling faces were observed at the show. Also, at least two members—Bunny Kaplan and John Hotchner—received awards for their exhibits.

Overall attendance at the show was good. The first-day-of-issue ceremony for the 25¢ Eagle and Shield adhesive stamp immediately preceded the opening of VAPEX '89 and added much to the philatelic activities.

A good supply of donated stamps is now on hand and will be parceled out as requests are received. Among others, donations will be sent to some of the organizations listed in the last issue of *The Circuit*. Assistance for this program has been offered by a new member, Edgar Noel, and more activity is expected in the near future. — Ken Costilow (#142)

## Tom Ginsberg Reports On Catalog Orders

Writing Nov. 24, Tom Ginsberg (#70) reports that 26 volumes of the 1990 Scott catalogs had been ordered, by 12 members. (A few more have been ordered since that letter was written.) Tom said eight Vol. 1, eight Vol. 2, four Vol. 3, four Vol. 4 and two Vol. 5 catalogs were ordered.

Next year, he said, he would like to start earlier in an attempt to speed up delivery. As orders and money arrived in Oshkosh, Tom had to tell William Radford of Nordic Stamps how many to order from Scott. The catalogs came to Nordic and were turned over to Tom for reshipment.

With an early start, and with orders received a month before release date, he can ship them to buyers about two weeks earlier than the 1990s. Price and release date will be published in *The Circuit*.

The catalogs are quite expensive to mail, but Tom's price is postpaid. That's not all—the price is more than five dollars under most store prices. We are sure the members appreciate the service and the savings.

# RAECH'S RUMINATIONS

By RH (#363)

By now the holidays have passed, the New Year is well under way and we have our "new" officers at the helm. Congrats, guys, and thanks for serving one more time.

I don't make New Year's resolutions any more. I don't keep them, anyway. I prefer to look back to see what last year was like. Did a lot of stamping, added a bunch of stuff to my collection(s), joined ISWSC, wrote a few articles for *The Circuit*, made some new stamping friends through the group and at a bourse I attend regularly. A busy year and a good year—at least for me.

Only sent in one lot for our regular auction. Didn't have time for any more, but I'm already gathering stuff for next year. Time has a way of moving along. If you didn't get the chance to submit something, it's not too early to start thinking about it. Sorry to hear that it was necessary to drop the Donation Auction.

Was going to comment on Bill Welch's "Editorial Letter" concerning the number of APS members (2,669) who are registered as general or worldwide collectors. Glad to see we are making an effort to contact these "lost" souls. If I remember, I think I registered as a general collector when I joined.

Just an observation, but I did drop out of the APS for about a year or so. They sent me an invitation to rejoin, which I did. Any thoughts about inviting our dropouts to re-enlist?

In an earlier RR column, I mentioned that I had started a Trains topical collection. Well, add to that the beginnings of a Trolley Car stamp and postcard collection (throw in a few Train postcards as well). Got to get a grip on myself. Always biting off more than I can chew. Also started a collection of Christmas stamps (maybe a few postcards) for my daughter and future grandchild. Maybe the bug will bite her—tried before but it didn't last long. Maybe this time! I'm sure you know someone with a special interest in something. Why not start a topical collection for them?

Let me make a few observations about the Scott pricing situation. At the bourse I attend, some dealers are using the Scott prices as they appear in the catalogs. Some haven't made up their minds. I received a mail sale catalog from a major house and they state, flat out, that they are staying with the 1989 cat. values. (Some dealers are still using the '88 catalog.)

One exchange I'm involved with has indicated that they will be making a cash adjustment but hasn't said when or on what basis. The APS sales circuit has always expounded about keeping prices low for "better" sales. Are they going to return all the old books so that members can adjust their prices? Their silence has been deafening.

When I joined the ISWSC, I fully intended to join the Exchange. I've

purposely held off, hoping the dust would settle. I'm still going to join, but when? Anyone else out there holding back for the same reason?

*(Editor's note: If the net prices in sales books are reasonable, it should not be necessary to change them just because the catalog values changed. On the other hand, there is no equitable way to exchange on the basis of catalog values unless everybody is using the same edition of the catalog.)*

## OBITUARY Glenn Mitchell

We have been informed, belatedly, of the sad passing of one of ISWSC's most enthusiastic members and supporters, Glenn Mitchell of Santa Cruz. Glenn died in his sleep at a Veterans Home the morning before Christmas, 1988.

Many members will remember Glenn as the organizer of a Disabled Veterans chapter within ISWSC; Glenn himself spent much of his life as such and had a history of heart problems prior to his death. He was an active trader of stamps, including a frequent correspondence with me, and will be sorely missed by those of us whom he favored with his constant optimism and his hand-drawn greeting cards and stamp art. I will miss him, and ISWSC is something less without him.

—Dave Nelson (#25)

## CLASSIFIED

**FREE PRICE LIST.** Over one thousand packets and collections. Low overhead allows lowest prices. Member APS and ISWSC. Personal service. JWS Stamps, P.O. Box 692, Dunkirk, NY 14048. (3)

**APPROVALS, SCANDINAVIAN COUNTRIES**  
Stamps at prices to please you. Tell us your collecting interests. (APS #52074, ISWSC #413.) Nordic Stamps, 5144 I-Ah-Maytah Rd., Dept. WW, Oshkosh, WI 54901. (2)

**WORLDWIDE STAMPS ON APPROVAL**  
Quality stamps at a competitive price. Look over a selection in your home. Fill some of those empty spaces now. Don't wait. Call or write today. 704-321-4655. JACK SACKETT, P.O. Box 1524, Andrews, NC 28901. (6)

**BANK MIXTURE**—Recent postally used worldwide medium, high values from London banks, shipping. 1/4 pound, \$18.00. Single paper. WILLIAM GERLACH, Box 6637, Lake Worth, FL 33466. (6)



## ISWSC SALES CIRCUIT

Clean those closets and turn those hoards of duplicates into CASH.

Enter them in the ISWSC Sales Circuit so other members can add them to their albums and add a little money to your pocket.

Write to:

ISWSC Sales Circuit  
Bruce C. Negrycz (#331)  
33 Franklin Ave.  
Clifton, NJ 07011  
USA

Have lots of blank spaces to fill in your albums? Write for a trial selection from the Sales Circuit.

# Scott-Bashing a Popular Indoor Sport

What subject had the most articles and the most total words printed about it in all of 1989 in the philatelic press? We don't know where you can find an official count but we'll bet it was the Scott catalogs and their new pricing policy. We clipped a mountain of items and the file got so bulky we gave up and threw it away.

The amazing thing about it was that the writers were not all saying the same thing. Each had something to contribute. And it's still going on. Here's a few new ones for your consideration, starting with one from ISWSC Pres. Ken Jenkins:

## An Opinion on the New Scott Pricing Policy

I have been following all of the pros and cons of the new Scott pricing policy. In going thru the old (1988) and new (1990) catalogs, I find that Scott is just about right on in most cases. Stamps that were selling at 50% to 60% of catalog are now priced at that level. Many better issues that were selling at full cat. or more are now priced at that level. Naturally, there are some errors, but the percent is infinitesimal when compared to the total number of entries in the catalog.

The natural tendency of human nature is to fight change and I believe that is what we are seeing here. I have copies of Minkus, Stanley Gibbons, and Michel; I much prefer Scott. I must add, though, that I am not able to make full use of Michel as I am not fluent in German.

My biggest complaint about Scott is incompleteness. When I have stamps in my collection that are on paper and postally used, they should be listed and not relegated to a trash heap because of political reasons.

## 'Information Obsolete, Accuracy Quite Suspect'

K. Allard of Schaumburg, Ill., writing in *Stamp Collector*, has this to say:

"... First, there could not possibly have been data on all stamps listed in the catalog. Therefore . . . Scott must have applied a percentage factor to all

stamps that they did not have a published price for. . .

"The second major area that hasn't been presented is best characterized by those who have praised Scott for joining the rest of the catalog publishers in valuing stamps in retail terms. This simply is not true."

Allard goes on to say that retail priced catalogs are issued by firms listing prices at which they will sell stamps; this is not the case with Scott, which does not stock or sell stamps, and the prices listed in Scott are prices in effect six months to a year before the catalog was published. "Of what use," he asks, "is the 1989 price of a car when you are looking at a 1990 model? . . . Please keep in mind that the information is both obsolete and the accuracy must be quite suspect. Use your own judgment and shop with a dealer you trust."

## Want Lists Dropped, Investigation Begun

Kurt J. Weiss, longtime specialist in Guatemala, says in *Stamp Wholesaler* that he has suspended all want list services and also will not supply new issues of Guatemala or mint by-the-year sets. He says Scott's price-cutting is under investigation preparatory to filing a complaint with the U.S. Federal Trade Commission "to get us some relief from further price butcherings that reportedly are even right now pre-planned for Volume 3 of Scott's 1991 catalog."

Weiss said "someone outside the

stamp trade . . . a brilliant international lawyer . . . came up with a startling revelation—nowhere in these books is it stated that the numbers on the right-hand side are price valuations in U.S. dollars . . . are the prices in U.S. dollars or are they simple numbers without any monetary significance?"

## Editor Adds His Two Cents' Worth

Scott's pricing of United States stamps is so suspect that *Stamp Collector* has begun publishing Brookman Stamp Prices, one page each week. It is the retail price list of the Brookman firm, using Scott numbers for identification.

I have long been critical of Scott pricing, which has made their catalogs useful for little but identification of stamps. And there, too, Scott has many failings, many inconsistencies.

Many collectors prefer chronological listings of stamps rather than putting semipostals into a separate section with numbers preceded by "B," airmails in another list with numbers preceded by "C," etc. Even worse is their failure to stick to this system. You will find both semipostals and airmails listed with regular stamps in some countries.

For a flagrant example look at some of the Latin American countries, most of which issue little but airmail stamps. In some of these country listings there is a hiatus of quite a few years where no new airmails are shown. Then look at the regular listings and find footnotes saying that certain values of sets are airmail stamps.

Scott's U.S. Specialized should be the most complete listing in the world of U.S. stamps, but the Michel catalog of Germany lists varieties apparently unknown to Scott.

The Scott-bashing will continue because there are a lot of unhappy people out there wishing someone would come along and publish a better catalog. But, hey, in the meantime the publisher is reaping the benefits of the controversy and the attendant publicity and selling record numbers of catalogs. That will continue until someone does publish that better catalog.

## USPS Innovations

In a letter to *Linn's*, Carlos Sarabia of Houston, Texas, proposes some "innovations" the USPS might want to consider for future issues:

Glow-in-the dark stamps; set-tenant coils with continuous designs; stamps made with recycled paper; stamps with flavored gum; triangular stamps, and Christmas stamps in coil form.

# Beating Them at Their Own Game

or

## How I Learned to Have an Album That Meets My Needs

I can remember to this day the events surrounding my first REAL worldwide stamp album's arrival. It was a Christmas day during the depression years and I was ill with some bug. I'd been in bed but, as the presents were being passed out, I found the "wellness" to come down stairs and join the family.

One present for me was a bound Scott International Junior album. I spent a few moments examining this precious gift, then became sick enough to go back to bed. After I became well, I started moving my stamps into that album.

It wasn't long before I was filling many spaces and my collection grew, and grew, and grew. Several years later I switched to the post binder Scott International in the familiar blue Part I, when that was all there was.

Adding supplements and more binders took me to Part II and Part III. That's where I threw in the towel. Buying supplements just bulked up the binder and forced me into splitting the world according to someone else's scheme. I came up with my own, and that's my tale.

I took the pages apart and split the world up alphabetically. Where Scott, in their odd wisdom, had placed different countries on front and back of a sheet, I used blank pages to replace those two pages and get the countries into their own group.

I was fortunate in being able to type the country name at the top of each page in a simulated printing typeface. While I didn't add illustrations, I find that I don't miss them. And I was able to make space for every item I had that Scott had left out.

Over the almost 50 years that I have been doing this my collection has grown into a size I could not have imagined when I first started. As I developed a special interest in an area (Israel tabs, UN, Canada, etc.) I set up separate albums for those countries and took them out of the main volumes. I now have about a dozen of these countries in their own albums. I have placed all the Sand Dunes in their own three binders

(loose-leaf 3-inch) so I can add regular sheets at any time, in any location, as the "stamps" become available to me.

As for Scott's International—it now numbers 40 bulging binders and, I fear, I must soon get out the sorting tables and add another part or two.

All that's been much less expensive than buying supplements every year. I can find spaces for all a country's stamps in one binder without hunting in several with only a year of issue to guide me.

But, what's important to me, it's my collection, my scheme, and I'm doing it my way. That has to count for something! — Glen A. Robertson (#307)

*(Ed.'s Note: We believe Glen's method has become quite popular. Many collectors prefer an alphabetical arrangement overall rather than repeating an alphabetical grouping in each binder representing the stamps of a given year or period of years.)*

I am enclosing a page on which I mount my collection. I number each space in catalog order. After a country is mounted I can, at a glance, see what I am missing. It is easy to make a want list and if you put the catalog values in pencil you can change them when necessary; this will give you a good idea of the value of your collection. A local print shop can photograph a blank page like this and reproduce it for about \$25 per 1,000. — Larry Guethlein (#72)

*(Ed.'s Note: Larry enclosed what appears to be a 25-space sales sheet, punched for a 3-ring binder. I have designed a similar 20-space sheet on my computer, with larger spaces to accommodate most of the modern stamps.)*

### From the Notebook of Len Attwooll, #359

This Christmas I gave my nephew a Canada album kit plus *good* stamps. His age? Turned 3 in September. He already has a small album of worldwide junk I didn't want. Who knows, it may stick. One has to try. By contrast, another nephew, age 7, couldn't care less.

## UPU Notes

Although trailing in many individual categories, the United States is the world's biggest user of postal services, generating 40% of all mail worldwide. UPU figures for 1988 indicate that slightly more than 400 billion pieces of mail of all types were sent that year with more than 160 billion pieces originating in the U.S.

Cards and letters alone accounted for more than 202 billion pieces worldwide, with nearly 83 billion pieces, or 41%, accounted for by this country. Japan was next with 17 billion cards and letters, 8% of the total.

According to UPU statistics, people in Vatican City send the most letters and postcards per capita—9,400 pieces of mail per year. The United States has the next highest total, a mere 365 pieces per person.

In 1987, the U.S. led in number of post office boxes rented (17.5 million), the most postal vehicles (158,758), the most letter sorting machines (1,398) and the most domestic parcels (457 million).

With 996,000, China was the leader in number of postal employees, followed by the U.S. with 790,000.

The Soviet Union led with 153,082 mobile post offices, 45,500 automatic vending machines for postage (vs. 36,000 for the U.S.), 275 most parcel-sorting machines (217 in the U.S.), and 47 billion newspapers sent through the mail (vs. 10 billion in the U.S.).

**JOIN the OFFICIAL  
ISWSC Exchange**

**Trade your duplicates  
for stamps you need.**

*Write to:*

**OMNI Exchange**

**Tom Allison (#42)**

**Box 252**

**Wilmette, IL 60091**

## 'Alive and Well—Let's Keep It That Way!'

Letter to Editor & Members:

I have never written a letter to any editor before but feel compelled to express my feelings.

I joined ISWSC in August 1989. After having received four or five issues of *The Circuit*, I am more than pleased with the organization. I really enjoy the letters and articles. They are straight-forward and you get the feeling that you know the author. In fact, I read *The Circuit* two or three times.

I have become very active in the sales circuits and the auction and feel that the membership is missing out if they don't take advantage of these services. The club is only as good as the members make it. I personally know two active members, #405 and #408, and have been to their homes many times. Have talked to Dr. Johnson (#212) and Negrycz (#331) by phone and feel they really have a handle on their projects.

I belong to three other philatelic organizations and feel best about the ISWSC because I feel that I belong. And that's what it's all about.

This organization is great and we can keep it great by becoming involved.

### OFFICERS, CHAIRPERSONS, MANAGERS

PRESIDENT: Ken Jenkins (#15), Box 42271, Las Vegas, NV 89116 USA

VICE PRESIDENT: Ken Costilow (#142), 621 Virginius Drive, Virginia Beach, VA 23452 USA (Your dues stamps go to Ken Costilow for the kids' stamp program)

SECRETARY-TREASURER: Herb Holland (#31), 825 East Torrey St., New Braunfels, TX 78130 USA

ISWSC ARCHIVIST: Hal Erickson (#173), 217 Redstone, Las Vegas, NV 89128 USA

EDITOR: James L. Burt (#189), 188 N. Holmes St., Memphis, TN 38111 USA

PUBLISHER: Rita Kallal (#26), 611 Northwood Drive, West Monroe, LA 71291 USA

MEMBERSHIP: Herb Holland (#31)

YOUTH STAMP PROGRAMS: Ken Costilow #142

OMNI STAMP EXCHANGE: Tom Allison (42), Box 252, Wilmette, IL 60091 USA

or: DAVE PAUL (#59), 2 Heritage Dr., Belchertown, MA 01007 USA

or: Dr. Isaac Tannenbaum (#163), 17 Briardale Road, Montreal, Quebec H3X 3N7 Canada

ISWSC STAMP SALES CIRCUIT: Bruce Negrycz, 33 Franklin Ave., Clifton, NJ 07011 USA

PUBLIC RELATIONS: Dave Nelson (#25), 305 Kentucky St., Petaluma, CA 94952 USA

INTERNATIONAL FOREIGN SECRETARY: Ray Compton (#73), Box 1772, Manassas, VA 22110 USA

STAMP AUCTIONEERS: Dr. Wallace D. Johnson (#212), 806 Overlook Drive, Beckley, WV 25801-9234 USA

and: (for Donation Auction) Dalene Thomas (#101), 8612 W. Warren Lane, Lakewood, CO 80227-2352 USA

BOARD OF DIRECTORS: Aubrey Dunn, Past President (#1), 9355 Monona Drive, La Mesa, CA 92041 USA; Dave Nelson (#25); John Hotchner (#62), 6121 Vista Drive, Falls Church, VA 22081 USA; Hal Erickson (#173); and the constitutional officers.

The members owe many thanks to these officers and volunteers. It takes many hours of work and figuring to fulfill their responsibilities. None of them planned to make a career of it.

Why not write to a member today? Golly, maybe you will find a new friend who has the same interests as you!

Don't be afraid to send some better material for swapping or sale. This hobby has always been built on trust, and that's the way it should be. Having been a part-time dealer for 20 years, I can count on one hand (and have fingers left over) how many times I have been ripped off. That speaks well of the hobby. It's alive and well, and let's keep it that way. — Jack Sackett (#356)

## AUSTRALIAN P.O. RUINS FIRST DAY COVER TRADE

*Linn's Stamp News* reports that since the Australian Postal Service started making "official" first day covers, two of the three Aussie FDC services have gone out of business and the remaining one is withering away.

The United States Postal Service has started making official FDCs—will it go into the business in a big way and drive American private enterprise out? Among its other commercial offerings are stamp catalogs and printed tee shirts.

### INTERNATIONAL SOCIETY of WORLDWIDE-STAMP COLLECTORS 825 E. Torrey — New Braunfels, Texas 78130 — U.S.A. MEMBERSHIP APPLICATION

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Country, Zip Code \_\_\_\_\_

Telephone number (if applicant resides in the U.S.A. or Canada) \_\_\_\_\_

Do you wish to trade by mail with other members? Yes \_\_\_\_\_ No \_\_\_\_\_

Do You collect: Used \_\_\_\_\_ Mint \_\_\_\_\_ or Both \_\_\_\_\_

How long have you been a worldwide collector? \_\_\_\_\_

Are you a member of APS? \_\_\_\_\_ APS # \_\_\_\_\_

Member of other philatelic organizations? (list): \_\_\_\_\_

Philatelic References (Give names and mailing addresses):

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

Other References and/or Comments: \_\_\_\_\_

DUES are \$5.00 per year and a donation of 250 different stamps per year. (All stamps donated by members are given away free to youth groups to encourage stamp collecting among young people.)

Send \$5.00 (U.S. funds) DUES for the next 12 months to:

Herbert S. Holland  
Secy.-Treas., ISWSC  
825 E. Torrey  
New Braunfels, Texas 78130 U.S.A.

AND: Send 250 (or more, don't be shy) mint or used stamps of any country to:

Kenneth L. Costilow, Vice President  
ISWSC Youth Programs  
621 Virginius Drive  
Virginia Beach, VA 23452 U.S.A.

You will receive by return mail the By-laws, a membership roster with society officers annotated thereon, a membership card with your official number, and a copy of the official society news letter, THE CIRCUIT. Membership benefits include society stamp exchange, sales circuits and auction, all available at very low cost.

Name of Sponsor: \_\_\_\_\_ ISWSC # \_\_\_\_\_

(To ease the Secretary-Treasurer's paperwork burden, dues are prorated as follows: Join in May or June, \$7.00; July or August, \$6.20; September, \$5.40.)

## ISWSC MAIL SALE #2

*Auction chairman's remarks:* Response to this, our second mail sale, has been tremendous. The number of lots is about nine times that of our first mail sale and the quality is up as well. Where possible, 1990 catalog values were used; most public auctions are still using 1988 catalogs. I have tried to verify most lots, but have not checked watermarks, perf varieties, etc.

Please bear in mind that 1990 Scott prices are intended to be retail values; some of our consignors place reserves of 25%-30% of '88 or '89 catalog values on their lots, which becomes 50%-60% of 1990 catalog and, hopefully, the bidding will take this into account. Bid your maximum, as the selling price is one advance over second-highest bid. The donation auction has been incorporated into this mail sale: proceeds from these lots go 100% to the ISWSC.

There is a good deal of effort involved in this endeavor, but I have enjoyed it. Let the bidding begin.

—Wallace D. Johnson, M.D.

### RULES

1. Catalog value means 1990 Scott unless specified otherwise.
2. Bidding is by increments: up to \$3.00, 10¢ increments; \$3.00-\$10.00, 25¢; \$10.00-\$30.00, \$1.00 increments; over \$30.00, \$2.00. Earliest postmark wins a tie bid.
3. High bidder wins lot at one advance over second-highest bid.
4. Last day for receipt of bids: March 10, 1990.
5. Single bidder: Selling price will be halfway between minimum bid and actual bid.

### ABBREVIATIONS AND DEFINITIONS

**XF**—Extra fine or superb: equal, wide margins. **VF**—Very fine: wide, ample margins. **F-VF**—Fine-very fine: ample margins. **F**—Fine: perfs touch design. **Avg.**—Average: perfs cut design. **MNH**—Mint, never hinged. **MLH** or **LH**—Unused, lightly hinged. **H**—Hinged. **HR**—Hinge remnant. **H**—Heavily hinged. **S/S**—Souvenir sheet. **Sh. set**—Short set. **Cpl. set**—Complete set. **DON**—Donation, all proceeds to ISWSC. **MB**—Minimum bid or reserve. **CV**—Catalog value, 1990 Scott unless otherwise specified. **FDC**—First day cover. **u**—Used. **M+u**—Mint and used. **M**—Unused. **SE**—Straight edge. **HC**—Heavy cancel. **CTO**—Cancelled to order. **PM**—Pen mark.

### CATEGORY A—PHILATELIC LITERATURE

#### Lot. No.

001. Book "Nassau Street" by Herman Herst Jr.—brand new, in original wrapper, softbound; \$9.95 retail. **DON**.
002. 1989 Scott catalogs Vols. 1-4, retail \$92.00. Held by owner, mailed to high bidder. **MB \$40.00**.
003. 1985 Michel catalog—Germany including DDR, Memel, German states, occupation stamps, etc. Stamps in color, printed in German.

### CATEGORY B—COVERS, ETC.

004. USPS-U.S. Constitution First Day pages, "We the People"—Retail \$15.00 in 1987. **MB \$5.00. DON**.
005. 10 USA FDC's in White Ace pages—1976 American Bicentennial. **DON**.

### CATEGORY C—UNITED STATES

006. USA 113, Avg., u, cv \$25.00
007. USA 114, Avg., u, CV \$5.50
008. USA 117, F, u, CV \$90.00
009. USA 256, F, M, CV \$95.00, **MB \$15.00**
010. USA 258, F, M, HH, CV \$115.00, **MB \$17.50**
011. USA 288, M, HR, 2 short perfs, CV \$87.50, **MB \$12.50**
012. USA 296, VF, u, CV \$12.50
013. USA 297, F, u, CV \$12.50
014. USA 303, F, M, CV \$30.00, **MB \$7.50**
015. USA 309, F, M, CV \$87.50, **MB \$15.00**
016. USA 310, F, u, 1 mm tear at top, CV \$17.50
017. USA 330, F-VF, u, CV \$15.00
018. USA 415, F, M, HR, plate # single, CV \$32.50+, **MB \$7.50**
019. USA 419, VF, SE, u, CV \$9.00

020. USA 421, F-VF, u, CV \$10.00
021. USA 439, F-VF, u, CV \$10.00
022. USA 464, VF, u, HC, CV \$8.00, **MB \$2.50**
023. USA 472, F, M, CV \$70.00, **MB \$15.00**
024. USA 507, F-VF, M, H, CV \$20.00, **MB \$6.00**
025. USA 548, F, MNH, Pilgrim Terr., CV \$3.25
026. USA 550, VF, u, Pilgrim Terr., CV \$10.00
027. USA 572, VF, u, CV \$8.00
028. USA 578, F, M, CV \$50.00, **MB \$7.50**
029. USA 616, VF, u, CV \$11.00
030. USA 618, VF, u, CV \$3.75
031. USA 619, VF, SE, u, CV \$12.50
032. USA 647, F, MNH, Hawaii ovpt., CV \$3.00
033. USA 859-93, used, complete set of Famous Americans, CV \$12.85, **MB \$8.50**
034. USA 2216-9, 42 used US Presidents, 35 of the 36 different from S/S, CV \$8.40

### AIRMAILS

035. USA C1, VF, u, CV \$30.00
036. USA C2, VF, u, HC, CV \$32.50
037. USA C3, F, MNH, CV \$100.00, **MB \$45.00**
038. USA C3, VF, u, CV \$35.00
039. USA C6, F, u, CV \$25.00, **MB \$12.00**
040. USA C9, F, MNH, CV \$8.00, **MB \$4.00**

### BACK OF BOOK

041. USA E7, VF, u, CV \$21.00
042. USA Q8, VF, u, HC, CV \$17.50
043. USA RW11, VF, SE, u, CV \$14.00, **MB \$5.00**
044. USA RW13, VF, u, CV \$9.00, **MB \$3.00**

### CATEGORY D—BRITISH COMMONWEALTH

045. GB 26, F, u, CV \$15.00, **MB \$4.00**
046. GB 27, F, u, CV \$35.00, **MB \$9.00**
047. GB 32, F, u, CV \$8.75, **MB \$2.00**
048. GB 54, plate 6, F, Socked-on-nose cancel "Douglas, Isle of Man," CV \$5.50+, **MB \$4.00**
049. GB 85, u, CV \$30.00, **MB \$20.00**
050. GB 86, plate 17, VF, u, CV \$8.00, **MB \$2.00**
051. GB 95, u, pen cancel, CV \$40.00, **MB \$25.00**
052. GB 104, F, u, CV \$50.00, **MB \$35.00**
053. GB 111-22, u, complete set Queen Victoria Jubilee, CV \$66.50, **MB \$35.00**
054. GB 120, u, CV \$15.00, **MB \$7.50**
055. GB 121, F-VF, u, CV \$15.00, **MB \$4.00**
056. GB 122, F, u, HC, CV \$20.00, **MB \$5.00**
057. GB 126, u, CV \$25.00, **MB \$15.00**
058. GB 137, u, CV \$10.00, **MB \$6.00**
059. GB 183, u, CV \$9.50, **MB \$4.00**
060. 20 Sheetlets, non-Scott listed, mainly British offshore posts; 106 stamps, topicals of cats, fish, birds, animals
061. Australia 477-82 and S/S 482a, MNH, CV \$21.75, **MB \$5.00**
062. Australia 532-8, M, cpl. set, CV \$7.17
063. Australia 602-5, M, cpl. set, CV \$3.35
064. Australia 641-6, M, cpl. set, CV \$4.02
065. Australia, 100 used + 200 used British Commonwealth
066. British Central Africa 27, F, u, CV \$27.50, **MB \$7.50**
067. Canada 15, u, CV \$10.00, **MB \$5.00**
068. Canada 302, VF, u, CV \$11.50, **MB \$6.00**
069. Cayman Is. 376a, S/S, MNH, CV \$5.00, **MB \$1.50**
070. Cook Is. 445-7 with labels, MNH, CV \$20.00, **MB \$7.00**
071. Cyprus 13, unused but thinned, CV \$350.00, **MB \$10.00**
072. Fiji 199-202, 535, cp. set + S/S, CV \$4.79
073. Fiji 305-20, M, LH, cpl. set, CV \$31.43, **MB \$10.00**
- 073A. Grenada 37, F-VF, u, CV \$22.50, **MB \$6.00**
074. India-Charkhari 42, u, 4 margins, CV \$45.00, **MB \$15.00**
075. Ireland 163-4, u, cpl. set, CV \$5.97, **MB \$3.50**
076. Ireland 171-2, u, cpl. set, CV \$6.12, **MB \$3.00**
077. Ireland 250-65, MNH, cpl. set, corner crease on 257, CV \$35.96, **MB \$18.00**
078. Ireland 304, VF, MNH, CV \$12.50, **MB \$4.50**
079. Ireland 316-7, MNH, cpl. set, CV \$8.25, **MB \$3.75**
080. Ireland 556, unused, no gum, CV \$12.00, **MB \$2.75**
081. Jamaica 2, u, HC, SE, CV \$35.00, **MB \$6.00**
082. Kenya 63A, S/S, MNH, CV \$12.50, **MB \$4.00**
083. Malta 522-5, MNH, cpl. set, CV \$2.33
084. Natal 56, u, pen mark, XF, CV \$11.50, **MB \$5.00**
085. Newfoundland 226-9, M, cpl. set, PM, HR, CV \$7.75, **MB \$5.00**

086. New Zealand AR104, u, VF, CV \$8.00, MB \$2.00  
 087. Niue 359a, 364-7 plus Penrhyn Is. 180a, S/S's, CV \$15.00  
 088. St. Lucia 386a S/S, MNH, CV \$5.50, MB \$1.75  
 089. Samoa 378B, C, CV \$27.00, MB \$9.00  
 090. Samoa 424-7, MNH, cpl. set, CV \$1.40  
 091. Samoa 428-32, MNH, cpl. set, CV \$4.00  
 092. Samoa 432a S/S, MNH, CV \$4.85, MB \$1.50  
 093. Samoa 446-9, MNH, cpl. set, CV \$2.47  
 094. Samoa 600-15, MNH, sh. set, CV \$4.65  
 095. Samoa C7-10, MNH, cpl. set, CV \$1.98  
 096. South Africa 228, F, u, CV \$20.00, MB \$4.00  
 097. South Africa 300 different used, MB \$10.00  
 097A. Straits Settlements 103, F, u, CV \$27.50, MB \$5.00  
 098. Transvaal 135, MNH (unpriced in '90 Scott; owner says original listed at \$2,000.00 in '86 Scott, says this is reprint listed at \$42.00 in '77 Stanley Gibbons cat.; Scott cautions about counterfeits; owner says stamp sold him by reputable London dealer who says it is a reprint). MB \$10.00  
 099. Western Australia 97, 100, F-VF, u, CV \$10.75, MB \$3.00
- CATEGORY E—GENERAL FOREIGN**
100. Algeria, 31 diff. bet. 292-499, B98, C14, 16; M+u, CV \$10.80  
 101. Argentina, approx. 110 MNH singles and sets bet. #680 and 1611, incl. 7 semipostals, airmails; CV \$69.27, MB \$15.00  
 102. Argentina 1514A-29, 1590, MNH, CV \$18.07, DON  
 103. Austria 560-2, u, CV \$9.35, MB \$5.00  
 104. Austria 847-53, 1093-8, MNH, CV \$4.68, MB \$1.50  
 105. Austria B245-51, M, cpl. set, \$31.25, MB \$10.00  
 106. Austria C50-2, M, LH, CV \$4.40, MB \$1.50  
 107. Austria—Offices in Turkey 6a, M, H, CV \$8.25, MB \$4.00  
 108. Belgium 2, u, CV \$57.50, MB \$15.00  
 109. Belgium 6, F, u, CV \$7.75, MB \$2.00  
 110. Belgium 7, u, CV \$7.75, MB \$4.00  
 111. Belgium B125-31, u, cpl. set, CV \$67.78, MB \$18.00  
 112. Belgium B129-30, M, H, CV \$13.00, MB \$6.00  
 113. Belgium B492-4, u, cpl. set, CV \$12.00, MB \$5.00  
 114. Belgium B515-20, no 518, sh. set, M, H, CV \$59.40, MB \$5.50  
 115. Belgium B926, B931-6, B943-8, MNH, CV \$8.29, MB \$5.00  
 116. Belgium C12, VF, u, CV \$12.00, MB \$4.00  
 117. Belgium E1-4, u, CV \$12.02, MB \$5.00  
 118. Belgium Q2, u, CV \$8.25, MB \$4.00  
 119. Belgium Q15, F, u, 1 short perf, CV \$32.50, MB \$5.00  
 120. Belgium Q29-48, MNH, cpl. set, CV \$5.91, MB \$2.50  
 121. Belgium six S/S's, incl. B303 plus sheet of 30 of #674, CV \$13.40  
 122. Brazil 372, MNH, pen mark, CV \$12.00, MB \$6.00  
 123. Brazil 496a, C53, CV \$43.50  
 124. Brazil C28, u, CV \$12.50, MB \$6.00  
 125. Colombia 466a, VF, MNH, CV \$40.00, MB \$10.00  
 126. Crete—Russian Administration, six Poseidon Trident stamps, #36 MH, 40 u, 40 MH, 42 MH, 43 MH with and without control marks; CV \$37.50  
 127. Cuba C31, F-VF, H, pen mark, CV \$12.50, MB \$10.00  
 128. Cuba P30, M, HR, F-VF, CV \$8.00, MB \$5.00  
 129. Cyrenaica C24-29, M, cpl. set, H, pen mark, CV \$6.60, MB \$4.00  
 130. Denmark 2, u, CV \$32.50, MB \$6.00  
 131. Denmark 5a, F, u, CV \$45.00, MB \$10.00  
 132. Denmark 8, VF, u, 3 margins, CV \$60.00, MB \$12.00  
 133. Denmark 9, F, u, CV \$12.50, MB \$2.50  
 134. Denmark 31, F, u, CV \$13.00, MB \$3.00  
 135. Denmark 31b, VF, u, CV \$15.00, MB \$4.00  
 136. Denmark 32, VF, u, HC, CV \$14.00, MB \$3.00  
 137. Denmark 34, F, u, CV \$18.00, MB \$4.00  
 138. Denmark 51, F, u, CV \$12.00, MB \$3.00  
 139. Denmark 52, F, u, CV \$16.00, MB \$3.00  
 140. Denmark 52b, F-VF, u, CV \$18.00, MB \$4.00  
 141. Denmark 80, Avg., u, CV \$25.00, MB \$4.00  
 142. Denmark 110, F, u, CV \$30.00, MB \$6.00  
 143. Denmark 129, u, HC, CV \$7.50, MB \$2.00  
 144. Denmark 142, F-VF, u, CV \$14.00, MB \$4.00  
 145. Denmark 143, F-VF, u, CV \$8.25, MB \$2.50  
 146. Denmark 144, F-VF, u, CV \$12.50, MB \$3.00  
 147. Ethiopia 415-9, 439-41, 449-51, 485-7, C86-8, u, cpl. sets, CV \$6.71, MB \$3.50  
 148. Ethiopia 425-7, 548-52, 690-4, C102-6, u, cpl. sets, CV \$6.38, MB \$3.25  
 149. Ethiopia 515-21 MNH, 575-81 MNH, 704-8 u, cpl. sets, CV \$7.55, MB \$3.75  
 150. Ethiopia 466-7, 575-81, C82-5, C97-101, C107-111, u, cpl. sets, CV \$7.33, MB \$3.75  
 151. France 52, u, CV \$27.50, MB \$10.00  
 152. France 107, F, u, CV \$21.00, MB \$10.00  
 153. France 131, F-VF, u, CV \$7.50, MB \$5.00  
 154. France 137, u, CV \$7.00, MB \$4.00  
 155. France 185-96, u, cpl. set, CV \$7.27, MB \$4.00  
 156. France 322, VF, LH, CV \$8.00, MB \$4.00  
 157. France 325-6, u, cpl. set, CV \$2.28  
 158. France 330, 351, 413, 575, 656, 726-7, 730, MNH, CV \$14.12  
 159. France 731, 741, 766, 773, 789, 797, MNH, CV \$8.95  
 160. France 799, 801-3, 807, 817, 824, 836, 882, 892, 900-1, 974, 983, 1032, MNH, CV \$13.39  
 161. France B71-2, VF, M, H, CV \$8.00, MB \$2.75  
 162. France B81, B84, B102, B108-10, MNH, CV \$15.90  
 163. France B167, B187-90, B197-200, B207-8, B212, B300-1, MNH, CV \$15.19  
 164. France B309-11, B336, B339, CV \$8.05  
 165. French Colonies, ten S/S's issued by 10 diff. Fr. Colonies in 1937 for Paris Exposition; CV \$22.05, MB \$5.00  
 166. Germany 86, 86a, u, CV \$16.20, MB \$12.00  
 167. Germany 435, VF, u, CV \$9.00, MB \$3.00  
 168. ?Germany 683, u, CV \$6.50, MB \$5.00  
 169. Germany 683, F-VF, u, CV \$6.50, DON  
 170. Germany 796-7, MNH, F-VF, CV \$14.75, MB \$4.00  
 171. Germany B3, VF, u, CV \$11.50, MB \$4.00  
 172. Germany-Berlin 9N115, u, F-VF, CV \$10.50, MB \$3.50  
 173. West Germany, 500 diff. packet, u, MB \$17.00  
 174. Greece 56b, u, F, CV \$8.00, MB \$2.00  
 175. Greenland 7, 9, M, F-VF, CV \$12.50, MB \$3.00  
 176. Greenland 7, 9, 36-8, 42, 103, u, CV \$24.85, MB \$7.50  
 177. Greenland 35, u, VF, CV \$14.00, MB \$5.00  
 178. Greenland 53, u, VF, CV \$4.25, MB \$1.00  
 179. Greenland, eleven used stamps bet. 129 & 164, CV \$14.00, MB \$4.00  
 180. Hungary, 500 diff., u, MB \$5.00  
 181. Iceland 3, u, F, CV \$575.00, MB \$75.00  
 182. Iceland 94, u, VF, CV \$8.50, MB \$2.50  
 183. Iceland 138, u, F, CV \$14.00, MB \$4.00  
 184. Iceland 206, u, F, CV \$9.00, MB \$2.50  
 185. Iceland 564, 581, M, CV \$9.00, MB \$3.00  
 186. Iceland 564, 581, M, CV \$9.00, MB \$3.00 (same as #185)  
 187. Iceland 590, S/S, M, CV \$7.25, MB \$2.75  
 188. Iceland 646, M, S/S, CV \$2.25  
 189. Iceland 634, S/S, CV \$1.90  
 190. Iceland 651b booklet, CV \$7.50  
 191. Iran C57, C59, u, CV \$2.90  
 192. Israel 55, u, F, CV \$8.75, MB \$2.50  
 193. Italy 143, F, u, CV \$20.00, MB \$5.00  
 194. Italy 144, F, u, CV \$20.00, MB \$5.00  
 195. Italy 145, F, u, CV \$18.00, MB \$4.50  
 196. Italy 177a, perf 11, u, Avg.-F, CV \$11.00, MB \$2.00  
 197. Japan 65, u, F-VF, PM, fresh color, CV \$12.50, MB \$6.00  
 198. Japan 519a, MNH, natural gum crease, CV \$27.50, MB \$10.00  
 199. Japan 703, MNH, S/S, CV \$14.00, MB \$5.00  
 200. Japan C11, F-VF, u, CV \$8.00, MB \$3.00  
 201. Japan, 220 stamps, M+u, CV \$15.15, MB \$5.00  
 202. Latvia CB3-4, MNH, F-VF, CV \$10.50, MB \$2.50  
 203. Lebanon C147B, F, u, CV \$14.00, MB \$4.00  
 204. Libya 64, M, F, CV \$7.00, MB \$2.00  
 205. Liechtenstein J18, F, u, CV \$8.75, MB \$2.00  
 206. Macao RA8, RA10, RA13, M, F, no gum, CV \$14.75, MB \$3.00  
 207. Monaco 20, u, Avg.-F, CV \$10.50, MB \$1.50  
 208. Monaco 122, u, CV \$6.00, MB \$1.00  
 209. Monaco 128, u, VF, CV \$8.50, DON  
 210. Monaco 1029a, MNH, S/S, CV \$3.50, MB \$1.50  
 211. Monaco J38, MNH, VF, CV \$50.00, MB \$10.00  
 212. Netherlands 225A, F-VF, LH, CV \$6.75, MB \$2.50  
 213. Netherlands 225B, VF, LH, CV \$5.75, MB \$1.75  
 214. Netherlands 360A, VF, H, CV \$3.25, MB \$1.00  
 215. Netherlands B242, u, F-VF, CV \$7.50, MB \$5.00  
 216. Netherlands B253, u, F-VF, CV \$9.00, MB \$3.00  
 217. Netherlands B254-8, MNH, cpl. set, CV \$9.50, MB \$2.50  
 218. Netherlands B258, VF, u, CV \$3.50, MB \$1.50  
 219. Netherlands Antilles 117, u, CV \$5.00, MB \$2.50  
 220. Netherlands Indies 302, M, F-VF, CV \$50.090, MB \$12.50  
 221. Netherlands Indies 303, M, F-VF, CV \$60.00, MB \$15.00  
 222. New Caledonia 219-20, 222, M, F (#220 dist. gum), CV \$24.00, MB \$4.00  
 223. Niger C200-2, MNH, imperf (non-Scott listed, new issue price \$7.25), MB \$2.50  
 224. Norway 4, u, F-VF, CV \$9.00, MB \$3.00  
 225. Norway 5, u, Avg., CV \$32.50, MB \$5.00  
 226. Norway 8, u, F-VF, CV \$7.25, MB \$2.00



- 227. Norway 11, u, Avg., CV \$30.00, MB \$4.00
- 228. Norway 20, u, few short perfs, F, CV \$35.00, MB \$5.00
- 229. Norway 24c, u, F, CV \$8.00, MB \$2.00
- 230. Norway 27, u, F, CV \$8.75, MB \$2.00
- 231. Norway 30, u, F, CV \$8.00, MB \$2.00
- 232. Norway 31, u, F, CV \$8.00, MB \$2.00
- 233. Norway 51, M, F, CV \$11.50, MB \$2.00
- 234. Norway 54a, u, Avg.-F, CV \$18.00, MB \$3.00
- 235. Norway 55, F, M, HR, CV \$40.00, MB \$10.00
- 236. Norway 56a, u, F, CV \$14.00, MB \$4.00
- 237. Norway 58, u, F, CV \$12.00, MB \$3.00
- 238. Norway 65, u, some faults, CV \$80.00, MB \$5.00
- 239. Norway 102, M, F, CV \$25.00, MB \$6.00
- 240. Norway 236, u, VF, CV \$9.00, MB \$2.50
- 241. Norway 239, u, VF, CV \$7.00, MB \$2.00
- 242. Norway B6, u, F-VF, HR, CV \$7.00, MB \$2.00
- 243. Norway, 205 diff., used, CV \$85.00+, all stamps catalog 10¢ or more, MB \$8.50
- 244. Portugal 34, perf 13, u, F, CV \$21.00, MB \$5.00
- 245. Portugal 1414a, 1479a plus Our Lady of Fatima souvenir sheets from 8 diff. Portuguese colonies (1951), CV \$34.55
- 246. Russia C39, M, HR, F, CV \$30.00, MB \$7.50
- 247. Siberia 4b, M, F, CV \$52.50, MB \$10.00
- 248. Spain 877-8a, MNH, S/S, CV \$45.00, MB \$10.00
- 249. Spain, 400 different, used packet, MB \$10.00
- 250. Sweden 444-8, u, cpl. set, CV \$3.07
- 251. Sweden 462-4, M, LH, cpl. set, CV \$15.60, MB \$5.50
- 252. Sweden 479-83, MNH, cpl. set, CV \$17.50, MB \$5.50
- 253. Sweden 629-33, M, LH, cpl. set, CV \$6.75, MB \$2.00
- 254. Switzerland 737-8, M, H, cpl. set, CV \$1.35
- 255. Switzerland-Int. Org. for Refugees 601-3, u, CV \$37.50, MB \$13.00
- 256. Tannu Tuva 1, 8-9, u, CV \$13.85, MB \$6.50
- 257. Thailand, 300 diff. used, packet, MB \$21.00
- 258. Togo 437a, JFK S/S, MNH, CV \$7.50, MB \$2.00
- 259. UN-Geneva 23-36 exc. 34, MNH, CV \$10.35, MB \$4.00

- 260. UN-Geneva 1976 & 1977 Souvenir Folders with #57-72, MNH, CV \$14.80, MB \$5.00
- 261. UN-Geneva 1978 & 1979 Souvenir Folders with #73-88, MNH, CV \$11.00, MB \$4.50
- 262. UN-New York 1977 & 1978 Souvenir Folders with #281-303, C22-3, MNH, CV \$8.42, face \$5.65, MB \$5.00
- 263. UN-New York, 27 diff. used, 34 total, on paper, some with first day cancels, CV \$4.50
- 264. UN-Vienna 1979 Souvenir Folder with #1-6, MNH, CV \$2.65, MB \$1.00
- 265. Vatican City 49, M, no gum, CV \$14.00. DON
- 266. Venezuela 282a, perf 14, F, u, CV \$20.00, MB \$4.00
- 267. Yugoslavia 315, CTO, CV \$12.00, MB \$1.00

**CATEGORY F—MULTIPLE COUNTRIES, MIXTURES, MISCELLANEOUS**

- 268. Worldwide Assortment, higher values, mostly countries A-C + Russia; 1989 CV \$100.90. DON
- 269. Worldwide Assortment, higher values, mostly countries C-G incl. Finland, Germany, Guinea; 1989 CV \$100.05. DON
- 270. Worldwide Assortment, higher values, mostly countries G-P, incl. Hungary, Mexico, Mozambique; 1989 CV \$100.50. DON
- 271. Worldwide Assortment, higher values, mostly countries P-U incl. Poland, Romania, Upper Volta; 1989 CV \$100.82. DON
- 272. Three S/S—France 1429, Hungary B94, Israel 595a, CV \$20.13
- 273. 35 Miniature Sheets, 261 stamps, all non-listed by Scott; includes British offshore islands, Eritrea, Panama, Sweden; all topicals: birds, fish, animals, sports, cats and dogs.
- 274. Ten S/S, mostly African, all Scott listed, CV \$31.65
- 276. Fifty S/S, singles & min. sheets, mainly Trucial States; 166 stamps, topicals of animals, birds, cats, shells, fish and flowers.
- 277. Worldwide mixture, 10,000+ stamps, off paper, with duplication; est. retail value \$40.00
- 278. Worldwide mixture, 10,000+ stamps, off paper, with duplication; est. retail value \$40.00

**BID SHEET**

*Must reach the Auction Chairman no later than March 10. Send your bids to:*  
**WALLACE D. JOHNSON, M.D. - 806 OVERLOOK DRIVE - BECKLEY, WV 25801-9234**

Lot No.	Bid	Lot No.	Bid	Lot No.	Bid
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____

Name \_\_\_\_\_  
 Membership No. \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_  
 State, Zip \_\_\_\_\_

# Attwooll Has an Answer for 'Raech'

Dear Mr. Raech: In answer to your letter of Nov.-Dec.:

When I trade with people in foreign countries, I ask for large, recent, used, and trade stamp for stamp. I point out to them, if for example from Poland, that Poland prints lots of stamps, therefore could they send a little more than stamp for stamp. Usually they will. As well, I use older or se-tenants on my covers and hand-stamp them myself, just dinging a corner. Lots of times, I get back first day covers. Not a bad deal!

On the other hand, if you trade a person for recent French commemoratives, for example, you must expect to give at least 2 for 1 or more, because they are more in demand, right?

Different countries use different catalogues, making trades based on catalog value difficult and, at best, time-consuming. I take a very rough look at what I receive, then the next letter act accordingly. I keep everything and what I don't need pass on to

someone else. If things don't work out, I *gently* disengage.

My used Canada is organized into eight shoe boxes of glassines, plus a shopping bag of recent (after '87) and I invite their Scott want list or just send them a different lot, usually about 100 stamps at a time.

Over this Christmas holiday, I had three weeks off (two because of a layoff) and used the time to organize my U.S.A. the same way into shoe boxes of glassines by Scott number. It saves a lot of time.

I just took off paper five pounds 'of U.S.A. mission mix with some better foreign obtained from Bill Gerlach (#233). Overall, I was pleased with the mixture. What especially grabbed my fancy was the beautiful \$8.75 Express Mail stamp on the box. Way to go, Bill!

I am expecting a kilo of recent Belgian on paper soon. Perhaps you would like to trade some fancy cancels, if I find any? Not sure what you mean by

precancels. Are they like the U.S. Bureau precancels?

To conclude, stamp collecting is a fun hobby. Being overly concerned about catalog value takes some of the joy out of it, never mind time. Hope to hear from you soon, Richard, as to trading. — Len Attwooll (#359)

P.S.—By the way, if Richard is your first name, where do you come by the name Raech?

(*Ed.'s Note:* It's his pen name. Say "R.H.," for Richard Hargrove.)

**Advertising Policy:** All ads dealing with philatelic concerns are acceptable. We reserve the right to edit out objectionable language. Advertisers are expected to respond to all inquiries, so be sure you can handle the responses before you offer to trade, buy or sell. If you have a bad result from answering an ad, contact the editor. We will try to resolve the conflict.

**Display Rates (Camera Ready) per Insertion**

Full Page.....	\$25.00
Half Page.....	13.00
Quarter Page.....	7.00
Per column inch.....	2.00

**Classified Rates per Insertion:** First 30 words, including name, address and Zip Code, are \$3.00. Additional words are 20 for \$1.00. State abbreviations are one word. "P.O. Box 12345" is two words. Zip Code is one word.

**Make all checks payable to ISWSC.**

## ISWSC • *The Circuit*

Editor: James L. Burt  
188 N. Holmes St.  
Memphis, TN 38111  
USA

Address Correction Requested  
Return Postage Guarantee

**BULK RATE**  
U.S. Postage  
**PAID**

West Monroc, LA 71291  
Permit No. 358

APS Research  
P. O. Box 8338  
State College,  
USA

Library

PA 16803 - 8338

**Auction List in This Issue—Get  
Your Bids in Early—Earliest  
Postmark Wins Tie Bid!**